

VOLUME 30
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WHAT'S NEW AT ASCIP?

• ASCIP's latest Annual Report is now posted online.

• New Staff:

⇒ Gunjan Shah—
Accountant

⇒ Giovanni Navas—
Technical Assistant

• More Lessons Learned posted on website in Risk Services section

Go to
www.ASCIP.org for
all this and more!

Photos from the
Annual Membership
Meeting are now
posted.

www.ASCIP.org

Scroll to bottom of the
Home page.

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ALLIANCE OF SCHOOLS FOR COOPERATIVE INSURANCE PROGRAMS

ASCIP—A California Venture

To Venture – “Dare to do something, or go somewhere, that is perceived to involve risk!” At ASCIP’s Annual Membership Meeting on March 3rd, “Cal Worthington” (AKA ASCIP’s CEO, Fritz Heirich) shared that ASCIP is a shared venture. Initially, members took a risk and pooled funds for the purpose of affordable insurance, but this pooling also enables members to receive shared knowledge, staff training and numerous risk management services and resources. Fritz showed how this shared venture has been very successful. The property/liability premiums have been very stable, increasing less than 2% on average over the past 8 years, the workers’ compensation premiums are 17% lower than 10 years ago and the health benefits program continues to “bend the curve” with innovative solutions leading to large net income growth with less than average premium increases. All this and ASCIP’s Net Assets continue to climb to almost three times what they were 10

years ago!

At the event, members were entertained by the Buena Vista choir from Ontario-Montclair SD, the 8th Grade Chamber Group from Capistrano USD and Samohi Jazz Combo from Santa Monica-Malibu USD while Members were invited to venture around California to meet with ASCIP’s service partners and learn about new resources and services offered.

John Chino of AJ Gallagher & Co. along with John Whalley of Barney & Barney shared the State of the Insurance Market. Chino indicated that the insurance market has plenty of capacity, but with improved technology being used as a more precise predictor and the story of AIG’s failure in the recent history, the insurance market is reluctant to decrease loss ratios, which means that insurance premiums are still expected to rise. Whalley explored “Repeal or Replace” with the Afford-



Kim Widdes and Tim Corcoran from
Grossmont-Cuyamaca CCD

able Care Act. There is still much uncertainty surrounding this, but health care costs continue to climb. Contributors to the rising costs include technology, shortage of providers, declining health of the population and older workers.

Members were treated to California legend, Bob Eubanks as the keynote speaker who shared that he began his career as a radio DJ. He mortgaged his home to bring the Beatles to the US and promoted several other music groups. His radio voice got the attention of television producers who were starting a new TV show – The Newlywed Game. Bob shared, in a

Membership in ASCIP Pays!

ASCIP recognizes and rewards members who are committed to risk management and loss control, as well as actively utilize ASCIP’s services. Members’ emphasis on loss control not only helps the district reduce losses, but since we are a risk sharing pool, it reduces the exposure for all ASCIP members. ASCIP believes it is important to publicly recognize and reward such achievements.

At the Membership Meeting, three members were recognized. Ontario-Montclair SD was recognized for its “**Excellence in Risk Management**” which comes with a \$10,000 reward. Some of their efforts that led to this honor include:

- A commitment in time and resources in disaster preparedness
- Created an active shooter training video with local first responders
- Utilized ASCIP’s cyber security consulting services
- Seek ASCIP guidance on contracts for unique risks
- Regularly monitor losses to implement or adjust programs to further reduce losses

The “**Excellence in Loss Control**” with a \$5,000 reward was awarded to two members. Saddleback Valley USD was honored due to:

- Its commitment to controlling exposures and improving safety.
- Utilizing ASCIP’s risk management

- and training services.
- Implementing best practices and protocols to limit exposures.
- Implemented SAMBA.
- Standardized independent contractor agreements.
- A focus on safer learning environments to include staff wellness.

Paramount USD was the 2nd member honored for:

- A proactive approach to safety and loss control.
- Actively using ASCIP’s risk control and training services.
- Offering taxis for special ed students to arrive 30 minutes sooner.
- After hours group custodial program to reduce injuries and risks.

Social Media Safety (provided by Praesidium)

APRIL IS NATIONAL CHILD ABUSE PREVENTION MONTH.
Join ASCIP in protecting children!

ASCIP WINNERS!

Excellence in Risk Management



Ontario-Montclair SD

Excellence in Loss Control



Paramount USD



Saddleback Valley USD

Facebook, Twitter, Instagram, Snapchat, and more... Adults and youth today regularly interact with friends, and strangers, through a seemingly unlimited array of social networking sites. This means of communicating provides increased opportunities for sexual abusers to communicate with their intended victims. Recognizing this risk, organizations have a responsibility to provide guidelines for how their employees and program participants should and should not inter-

act online. Here are five ways to get started:

1. Establish clear electronic communication policies.
2. Train staff and volunteers about this risk.
3. Monitor computer use and electronic communications.
4. Educate parents and youth about Internet safety and what your organization does to monitor the use of electronics.
5. Respond quickly to violations.

Let ASCIP assist you with devel-

oping policies, procedures and best practices, along with providing your staff training to keep children safe!



ASCIP—A California Venture! (cont. from page 1)

very humorous manner, some of the lessons learned from his gameshow days including “never judge someone by the way they look”. He also provided some insightful tips for customer service, relationship building and interacting with others.

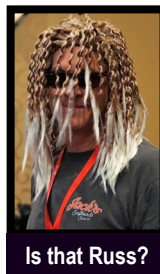
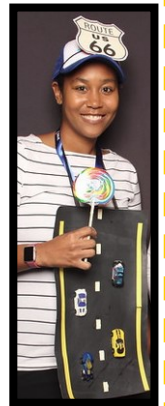
Members were informed that through an ASCIP Grant provided to Santa Ana USD (SAUSD), a new resource is now available to California K-12 public schools for “Securing the Human”. With the increase of malware and staff falling prey to phishing scams, CA schools’ computer systems are vulnerable. The new grant helps train staff on data security, social networks, email & messaging, passwords and more. SAUSD shared that since implementing the program and training staff, they have reduced their system vulnerability tremendously. The training tool and ability to “Secure the Human” is available at no cost by going to www.k12tapd.org/CEP.

Surfer dude, Russ O’Donnell, provided the highlight of the day – the 2017-18 renewal base rates: Property and liability (P&L) will increase less than 3% and the workers’ compensation (WC) rate will reduce by .06¢ to a new rate of \$2.07 despite Chino’s market update indicating most public entity clients are seeing up to 5% increases for P&L and up to 10% increases for WC. The self-funded medical plans, with ASCIP’s innovative solutions, will only see increases between 0% and 6% despite

Whalley’s market update showing 7% to almost 10% increases.

ASCIP’s service partners donated raffle prizes which were awarded throughout the day. Evelyn Jimenez from Hawthorne SD won a Disney package Grand Prize which was donated by ASCIP’s general counsel, Robert Feldhake. Margaret Dumadag from Lowell Joint SD was awarded our “Most Venturous” member. The members voted York Risk Services best service partner costume for their Hollywood Tours theme and ASCIP Health Benefits team for their In-N-Out costumes. Several members dressed for the California theme, but it was DeShanta Garcia from Manhattan Beach USD who won for her Route 66 costume.

Members agreed that this was a worthwhile event—great information, learned about new services, valued the insurance market update and new rates, enjoyed the keynote speaker and lots of fun! Photos from the event are posted on ASCIP’s website home page. Next year’s event is already being planned, so mark your calendar now for March 2, 2018, so you don’t miss out!



Upcoming Events — For updates and details go to www.ASCIP.org

Event	Date	Time	Location
HR Roundtable-Weed in the Workplace	Wed. 4/5/17	11:30 a.m. - 1:00 p.m.	ASCIP Training Room
SELF-Sexual Abuse Prevention Strategy	Wed. 4/19/17	10:00 a.m. - 11:30 a.m.	Webinar
SELF-Sexual Abuse Prevention Strategy	Wed. 4/26/17	10:00 a.m. - 11:30 a.m.	Webinar
HR Roundtable-Document, Document, Document	Wed. 5/3/17	11:30 a.m. - 1:00 p.m.	ASCIP Training Room
Wk Comp Roundtable-Settlement Strategies	Wed. 5/3/17	9:30 a.m. - 1:00 p.m.	Clovis
Wk Comp Roundtable-Settlement Strategies	Wed. 5/10/17	9:30 a.m. - 1:00 p.m.	ASCIP Training Room
Smart Phones-Private v. Work-Data Preservation	Thu. 5/18/17	10:00 a.m. - 12:00 p.m.	Webinar

