ASCIP’s COVERAGE RESOURCES

EXPERT STAFF

ADMINISTRATION
FRITZ HEIRICH - Chief Executive Officer
NANCY ANDERSON - Senior Director of Member Services
FELICIA WILLIAMS - Executive Office Administrator
KIM CANTRELL - Executive Assistant
CRISTA CAIN - Receptionist

FINANCE
LYNN TRUONG - Chief Financial Officer
MARTIN RONQUILLO - Information Technology Manager
ALFREDO REYES - Senior Accountant
CELINE LY-HO - Accountant
HOWARD LEUNG - Accountant
SANDY CHEN - Accountant
MARYCELLA HEALY - Junior Accountant
MARY HOFSTETTER - Claims Technician

RISK SERVICES
RESHAN COORAY - Senior Director of Risk Services
DEBORAH NOBLES - Senior Risk Services Consultant
JOE DIEBRT - Senior Risk Services Consultant
LUCY GONZALEZ - Senior Risk Services Consultant
TONI CONSOLO - Senior Risk Services Consultant
NANCY LOPEZ - Risk Services Coordinator

TRAINING/MEMBER EDUCATION
MARTHA ESPINOZA - Director of Administration & Member Education/Training
KIM KENNEDY - Training Coordinator

WORKERS’ COMPENSATION
NIDRA KUMARADAS - Senior Director of Workers’ Compensation
SHAWN POTTER - Workers’ Compensation Manager
JATIN THAKRAR - Senior Coordinator

HEALTH BENEFITS
DAN SANGER - Executive Director of Health Benefits
LIZ GARCIA - Senior Benefits Services Consultant
CHERYL JACKSON - Benefits Services Consultant
YVETTE AVILA - Health Benefits Coordinator

PROPERTY & LIABILITY PROGRAM
STEPHAN BIRGEL - Chief Claims Officer, Property & Liability
JONATHAN LACKEY - Director of Property & Liability Program
JO ANN SPRAGUE - Claims Manager
DONNA PEERY - Senior Claims Adjuster
KERRI JAKEL - Senior Claims Adjuster
RICHARD VALERO - Senior Claims Adjuster
DONNA STARR - Claims Adjuster
JUDY HOLDER - Claims Adjuster
LISA LARRIVA - Claims Adjuster
SAMANTHA MORGAN - Claims Adjuster
TANYA HERNANDEZ - Claims Adjuster-Property
GIOVANNI NAVAS - Technical Assistant
KRISTAL MACIAS - Technical Assistant
LETTER FROM THE CEO

IN THIS YEAR’S REPORT we highlight stories about how our members have teamed with ASCIP to go beyond the traditional insurance transaction in finding ways to manage their risk and reduce the potential for harm that may occur to students, staff, the public and their resources. A recurring theme in these successes is when our members are deeply engaged with ASCIP. That engagement occurs when any of a District’s staff and leadership feel comfortable looking to ASCIP for solutions and assistance, they rely on a number of ASCIP’s coverage programs, they participate in our governance and advisory committees, and we can work in partnership to develop broad solutions that go beyond providing comprehensive insurance coverage.

To achieve that goal, ASCIP knows we must first get the insurance coverage done right. That means providing members with broad “coverage across the board;” doing it at an economically efficient and competitive cost; as well as managing claims with diligence, professionalism, and a commitment to excellence.

Also included in this report are ASCIP’s audited financial results for fiscal year 2017-18. Despite increasing loss costs and a challenging investment environment, ASCIP had another successful year of financial results permitting the return of over $10 million to members as premium dividends. Indeed, ASCIP’s balance sheet remains strong, providing the security to honor our commitments to pay future claims.

And to end our report we are honored to list the member representatives who serve on our governing board as well as list our members who trust ASCIP to be their insurance coverage partner. Thank you.

FRITZ J. HEIRICH
Chief Executive Officer
When Cal/OSHA arrives at one of your sites to do an inspection, you’re not alone. ASCIP can assist. Santa Ana Unified School District (SAUSD) discovered this lesson the hard way. Cal/OSHA responded to an employee complaint. At the time Cal/OSHA arrived at the District Office, Camille Boden, the Executive Director of Risk Management, was away from the District. Another employee, in an effort to be helpful, assisted with the inspection by allowing the Cal/OSHA inspector access to all areas of the site, including rooftops (which is not SAUSD’s normal protocol). The OSHA inspector inspected the access ladders to the roof and even the cleanliness of the roof gutters. As a result, the District received numerous citations including not having adequate fall protection and railings around the roof edges. Some of these citations were for non-regulated safety issues. After SAUSD questioned these citations, Cal/OSHA initiated additional inspections and citations including “willful violations” which were quite costly. Overall, Cal/OSHA issued a number of citations with fines ranging from $300 to over $20,000.

After feeling like the situation was “spiraling down a chute,” SAUSD then reached out to ASCIP for assistance. One of ASCIP’s services is assisting members with Cal/OSHA inspections and with appealing citations. ASCIP responded by providing the District with a former Cal/OSHA inspector who assisted SAUSD with this matter and provided advice as the District appealed the citations. ASCIP also provided guidance with the District’s fall protection program. SAUSD purchased harnesses, and enhanced training was provided for the maintenance staff, electricians, and HVAC technicians regarding fall protection. ASCIP also assisted the District with updating their general safety protocols and their heat illness awareness program. Knowing that her District was on Cal/OSHA’s radar, Camille Boden expanded the overhead safety audits to include all of her District’s facilities including the school theatres (catwalks, rigging, and stages), scaffolding safety, skylights, hatches, and all roof access. SAUSD continues its efforts to be compliant with fall protection. Once ASCIP and its resources were involved, the District was able to negotiate with Cal/OSHA to reduce or eliminate the fines.

ASCIP not only partners with members to assist on Cal/OSHA inspections, but also provides guidance on steps to follow when Cal/OSHA arrives at your facility. This should be part of each member’s Injury and Illness Prevention Plan (IIPP). Once implemented, the IIPP should be shared with all front-line staff and the leadership team to help them “climb the ladder” to stay on top of a Cal/OSHA inspection, rather than “sliding down the chute” of frustration faced with fines, penalties, and repeated inspections.
Rancho Santiago Community College District (RSCCD) participates in all of ASCIP’s programs—Property & Liability, Workers’ Compensation, Health Benefits, and the Owner Controlled Insurance Program (OCIP) for school construction projects. The last program the district joined was Health Benefits (HB).

Changing employee health benefits for an educational institution can be like facing an operation—you talk to the specialists, you get second opinions, you worry about what may go wrong, or how things will be different afterward. At RSCCD, the employees were initially concerned that they may lose some benefits or face some painful changes. However, just the opposite occurred. Don Maus, Director of Risk Management for RSCCD shared that by joining the ASCIP HB program, their employees could get almost identical benefits with minimal to no disruption to their health care. RSCCD trusted ASCIP as a partner from their prior experiences. Based on their positive experience with ASCIP’s other programs and a history of consistent rate renewals in the other programs.

CHANGING HEALTH BENEFITS DOES NOT HAVE TO BE LIKE FACING AN OPERATION
SWITCHING TO ASCIP IS PAIN FREE!
the District was able to confidently recommend making the change.

Don stated that “switching to ASCIP for Health Benefits was a pain-free, seamless transition and now everyone at the college is happy with the consistent renewal rates.” He shared that their prior HB provider’s renewal rates would “bounce up and down with large swings each year,” like an abnormal EKG. Since switching to ASCIP for medical coverage their yearly HB renewals are “remarkably better and more predictable” with an average change in premiums of 3% annually. Plus, now their employees are receiving wellness resources and other options to help improve their health and access to care.

Enhancements include health screens, which saved an employee’s life the first year implemented, Health Coaches were offered to help manage chronic conditions, and an open enrollment resource was added to help employees understand and compare benefit options. RSCCD is also exploring partnering with ASCIP in the future to offer an on-site doctor to provide even more exceptional health care for their employees.

With ASCIP’s property & liability coverage, workers’ compensation coverage, school construction insurance coverage and now with employee health benefits being provided by ASCIP, Rancho Santiago Community College District has discovered that it truly has coverage across the board.

From left: Dan Sanger, Executive Director of Health Benefits for ASCIP; Don Maus, Director of Risk Management for RSCCD.
**FINANCIALLY STRONG**

TO ENSURE CONTINUED COVERAGE ACROSS THE BOARD

- ASCIP’s total premium revenues have increased by over $95 million over the past 10 years from $164 million in 2008-09 to $260 million in 2017-18, an increase of over 58%. This increase is partially due to growth in membership and expanded coverage.

- Total assets during the same ten-year period have grown by 104% from $222 million in 2008-09 to $454 million in 2017-18.

- $147,000 was awarded to members with excellent risk management practices and exceptional participation in ASCIP’s training programs through the ASCIP “Training Pays” award program to encourage risk management practices and to reduce the cost of risk for all members.

- Close to $850,000 was returned to members for loss prevention through the Safety Credit Program.

- Workers’ compensation premium rebates of $3.5 million were authorized by the ASCIP Board, for a total of $29.2 million in rebates to members.

- The ASCIP Board authorized health benefits premium rebates of $6.5 million for the first time since inception of the program in 2006-07.

- A total equity of $204.4 million for all programs was retained, which is an increase of $10.3 million.

- A new audit firm was engaged for the first time in almost 20 years, yet ASCIP still received an unqualified opinion on the financial audit with no audit adjustments...18 years in a row!

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**PROPERTY & LIABILITY PROGRAM** - 10-Year Rate Change History: Composite Program Coverage*

![Rate Change Graph](image)

**WORKERS’ COMPENSATION PROGRAM** - 10-Year Rate Change History*

![Rate Change Graph](image)

**SELF-FUNDED MEDICAL PROGRAM** - 10-Year Rate Change History*

![Rate Change Graph](image)

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*Includes General/Automobile Liability, Property, Auto Physical Damage, Employee Dishonesty rates

*First Dollar (No Deductible Coverage)

* Dollar-weighted average for Anthem and Blue Shield HMO and PPO Plans
<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
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</tr>
</thead>
<tbody>
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<td>Current Assets</td>
<td></td>
<td></td>
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<tr>
<td>Cash and cash equivalents</td>
<td>$6,689,725</td>
<td>$43,618,253</td>
<td>$66,822,439</td>
<td>$254,573</td>
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<tr>
<td>Restricted cash and cash equivalents</td>
<td>8,925,042</td>
<td>3,295,485</td>
<td>–</td>
<td>–</td>
<td>12,220,527</td>
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<td>Receivables</td>
<td>5,026,821</td>
<td>1,959,039</td>
<td>454,024</td>
<td>1,462,425</td>
<td>8,902,309</td>
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<td>Prepaid expenses and other assets</td>
<td>247,454</td>
<td>–</td>
<td>–</td>
<td>1,389,824</td>
<td>1,637,278</td>
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<td>Investments maturing within one year</td>
<td>13,064,455</td>
<td>13,011,505</td>
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<td>4,084,015</td>
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<td>Restricted investments maturing within one year</td>
<td>4,983,200</td>
<td>–</td>
<td>–</td>
<td>1,750,000</td>
<td>6,733,200</td>
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<td>Due from/due to other funds</td>
<td>(131,329)</td>
<td>131,329</td>
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<td>Total Current Assets</td>
<td>$38,805,368</td>
<td>$62,015,611</td>
<td>$67,276,463</td>
<td>$8,940,837</td>
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<td>Noncurrent Assets</td>
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<tr>
<td>Investments, net of amount maturing within one year</td>
<td>138,272,457</td>
<td>129,802,527</td>
<td>–</td>
<td>278,430</td>
<td>268,353,414</td>
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<td>Deposits</td>
<td>–</td>
<td>–</td>
<td>4,650,000</td>
<td>–</td>
<td>4,650,000</td>
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<td>Capital assets, net</td>
<td>4,626,317</td>
<td>–</td>
<td>–</td>
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<td>4,626,317</td>
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<tr>
<td>Total Noncurrent Assets</td>
<td>$142,898,774</td>
<td>$129,802,527</td>
<td>$4,650,000</td>
<td>$278,430</td>
<td>$277,629,731</td>
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<td>Total Assets</td>
<td>$181,704,142</td>
<td>$191,818,138</td>
<td>$71,926,463</td>
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<th>LIABILITIES</th>
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<tr>
<td>Current Liabilities</td>
<td></td>
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<tr>
<td>Accounts payable</td>
<td>1,219,216</td>
<td>798,216</td>
<td>8,272,980</td>
<td>579,966</td>
<td>10,870,378</td>
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<tr>
<td>Advance SIR and excess insurance payments</td>
<td>300,446</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>300,446</td>
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<tr>
<td>Unearned premium revenues</td>
<td>–</td>
<td>–</td>
<td>3,500,135</td>
<td>6,527,059</td>
<td>10,027,194</td>
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<tr>
<td>Premium dividend payable</td>
<td>–</td>
<td>–</td>
<td>93,600</td>
<td>–</td>
<td>93,600</td>
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<tr>
<td>Licensing agreement obligation</td>
<td>8,224,476</td>
<td>2,852,390</td>
<td>–</td>
<td>–</td>
<td>11,076,866</td>
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<tr>
<td>Risk management deposit fund</td>
<td>655,404</td>
<td>443,095</td>
<td>–</td>
<td>–</td>
<td>1,098,499</td>
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<tr>
<td>Current portion of unpaid claims</td>
<td>37,000,000</td>
<td>11,700,000</td>
<td>5,127,639</td>
<td>378,000</td>
<td>54,205,639</td>
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<tr>
<td>Unallocated claims adjustment expense (ULAE)</td>
<td>1,519,162</td>
<td>11,928,855</td>
<td>430,493</td>
<td>302,811</td>
<td>17,771,321</td>
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<tr>
<td>Total Current Liabilities</td>
<td>$52,602,304</td>
<td>$31,222,691</td>
<td>$20,358,749</td>
<td>$2,865,169</td>
<td>$107,048,913</td>
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<tr>
<td>Noncurrent Liabilities</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unpaid claims and claims adjustment expenses, net of current portion</td>
<td>76,651,774</td>
<td>62,492,326</td>
<td>–</td>
<td>3,034,972</td>
<td>142,179,072</td>
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<tr>
<td>Net pension liability</td>
<td>986,833</td>
<td>384,388</td>
<td>596,649</td>
<td>–</td>
<td>1,967,870</td>
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<tr>
<td>Total OPEB liability</td>
<td>221,994</td>
<td>71,595</td>
<td>95,251</td>
<td>–</td>
<td>388,840</td>
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<tr>
<td>Total Noncurrent Liabilities</td>
<td>$77,860,601</td>
<td>$62,948,309</td>
<td>$691,900</td>
<td>$3,034,972</td>
<td>$144,535,782</td>
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<tr>
<td>Total Liabilities</td>
<td>$130,462,905</td>
<td>$94,171,000</td>
<td>$21,050,649</td>
<td>$5,900,141</td>
<td>$251,584,695</td>
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<table>
<thead>
<tr>
<th>DEFERRED INFLOWS OF RESOURCES</th>
<th></th>
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<tbody>
<tr>
<td>Deferred inflows of resources for pension</td>
<td>932,315</td>
<td>324,143</td>
<td>496,572</td>
<td>–</td>
<td>1,753,030</td>
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<tr>
<td>Deferred inflows of resources for OPEB</td>
<td>5,213</td>
<td>1,681</td>
<td>2,236</td>
<td>–</td>
<td>9,130</td>
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<tr>
<td>Total Deferred Inflows of Resources</td>
<td>$937,528</td>
<td>$325,824</td>
<td>$498,808</td>
<td>–</td>
<td>$1,762,160</td>
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<table>
<thead>
<tr>
<th>NET POSITION</th>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Investment in capital assets</td>
<td>4,626,317</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>4,626,317</td>
</tr>
<tr>
<td>Restricted</td>
<td>5,028,362</td>
<td>–</td>
<td>–</td>
<td>1,750,000</td>
<td>6,778,362</td>
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<tr>
<td>Unrestricted</td>
<td>42,329,431</td>
<td>97,884,878</td>
<td>51,214,521</td>
<td>1,569,126</td>
<td>192,997,956</td>
</tr>
<tr>
<td>Total Net Position</td>
<td>$51,984,110</td>
<td>$97,884,878</td>
<td>$51,214,521</td>
<td>$3,319,126</td>
<td>$204,402,635</td>
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## Operating Revenues

<table>
<thead>
<tr>
<th></th>
<th>Property &amp; Liability</th>
<th>Workers’ Compensation</th>
<th>Employee Benefits</th>
<th>CIPA</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Premium deposits from members</td>
<td>$56,818,429</td>
<td>$34,503,969</td>
<td>$165,424,069</td>
<td>$2,561,516</td>
<td>$259,307,983</td>
</tr>
<tr>
<td>Other income</td>
<td>720,253</td>
<td>652</td>
<td>823</td>
<td></td>
<td>721,728</td>
</tr>
<tr>
<td><strong>Total Operating Revenues</strong></td>
<td><strong>57,538,682</strong></td>
<td><strong>34,504,621</strong></td>
<td><strong>165,424,892</strong></td>
<td><strong>2,561,516</strong></td>
<td><strong>260,029,711</strong></td>
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</table>

## Operating Expenses

<table>
<thead>
<tr>
<th></th>
<th>Property &amp; Liability</th>
<th>Workers’ Compensation</th>
<th>Employee Benefits</th>
<th>CIPA</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Claims expense, net of reimbursements of $11,715,821</td>
<td>26,068,207</td>
<td>11,508,666</td>
<td>83,783,893</td>
<td>308,668</td>
<td>121,669,434</td>
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<tr>
<td>Provision for IBNR and case reserves</td>
<td>6,657,362</td>
<td>188,423</td>
<td>(1,094,272)</td>
<td>796,970</td>
<td>6,548,483</td>
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<tr>
<td>Provision for ULAE reserves</td>
<td>464,934</td>
<td>475,134</td>
<td>(99,684)</td>
<td></td>
<td>840,384</td>
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<tr>
<td>Excess/reinsurance premiums</td>
<td>17,932,209</td>
<td>1,600,612</td>
<td>5,630,031</td>
<td>576,377</td>
<td>25,739,229</td>
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<tr>
<td>Health benefits insurance premiums</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>Contract services</td>
<td>1,672,933</td>
<td>2,739,832</td>
<td>4,868,372</td>
<td>731,181</td>
<td>10,012,318</td>
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<tr>
<td>Loss control and risk management</td>
<td>3,234,730</td>
<td>1,029,068</td>
<td>198,824</td>
<td>-</td>
<td>4,462,622</td>
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<tr>
<td>Premium dividends</td>
<td>-</td>
<td>3,500,133</td>
<td>6,527,059</td>
<td>-</td>
<td>-10,027,194</td>
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<td>General and administrative</td>
<td>4,668,842</td>
<td>2,097,184</td>
<td>2,039,125</td>
<td>186,081</td>
<td>8,991,232</td>
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<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>60,699,217</strong></td>
<td><strong>23,139,054</strong></td>
<td><strong>165,054,335</strong></td>
<td><strong>2,654,562</strong></td>
<td><strong>251,547,168</strong></td>
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## Operating Income (Loss)

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<th>Property &amp; Liability</th>
<th>Workers’ Compensation</th>
<th>Employee Benefits</th>
<th>CIPA</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Income (Loss)</td>
<td>(3,160,535)</td>
<td>11,365,567</td>
<td>370,557</td>
<td>(93,046)</td>
<td>8,482,543</td>
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## Non-operating Revenues (Expenses)

<table>
<thead>
<tr>
<th></th>
<th>Property &amp; Liability</th>
<th>Workers’ Compensation</th>
<th>Employee Benefits</th>
<th>CIPA</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest and dividend income</td>
<td>3,520,728</td>
<td>3,454,351</td>
<td>930,162</td>
<td>82,370</td>
<td>7,987,611</td>
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<tr>
<td>Net unrealized gain (loss) on investments</td>
<td>(3,075,719)</td>
<td>(2,930,575)</td>
<td>-</td>
<td>(23,283)</td>
<td>(6,029,577)</td>
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<tr>
<td><strong>Total Non-Operating Income</strong></td>
<td>445,009</td>
<td>523,776</td>
<td>930,162</td>
<td>59,087</td>
<td>1,958,034</td>
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## Increase (Decrease) in Net Position

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<th>Property &amp; Liability</th>
<th>Workers’ Compensation</th>
<th>Employee Benefits</th>
<th>CIPA</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net position, beginning of year, as previously reported</td>
<td>54,809,101</td>
<td>86,021,847</td>
<td>49,931,579</td>
<td>3,353,085</td>
<td>194,115,612</td>
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<td>Cumulative effect of adoption of new accounting standard</td>
<td>(109,465)</td>
<td>(26,312)</td>
<td>(17,777)</td>
<td></td>
<td>(153,554)</td>
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<tr>
<td>Net position, beginning of year, as restated</td>
<td>54,699,636</td>
<td>85,995,535</td>
<td>49,913,802</td>
<td>3,353,085</td>
<td>193,962,058</td>
</tr>
<tr>
<td>Net position, end of year</td>
<td>$51,984,110</td>
<td>$97,884,878</td>
<td>$51,214,521</td>
<td>$3,319,126</td>
<td>$204,402,635</td>
</tr>
</tbody>
</table>

## Combined Total Assets

10-year History of Total Net Position

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>$584 M</td>
<td>$589 M</td>
<td>$104 M</td>
<td>$110 M</td>
<td>$122 M</td>
<td>$123 M</td>
<td>$144 M</td>
<td>$155 M</td>
<td>$184 M</td>
<td>$174 M</td>
<td>$204 M</td>
</tr>
</tbody>
</table>

ASCIP’s financial strength has increased by over $100 million in 10 years.
## Alliance of Schools for Cooperative Insurance Programs
### COMBINING STATEMENT OF CASH FLOWS
For the Year Ended June 30, 2018

<table>
<thead>
<tr>
<th>Property &amp; Liability</th>
<th>Workers’ Compensation</th>
<th>Employee Benefits</th>
<th>CIPA</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash received from premium contributions and other income</td>
<td>$57,617,326</td>
<td>$34,762,778</td>
<td>$165,476,565</td>
<td>$1,652,987</td>
</tr>
<tr>
<td>Cash paid for claims</td>
<td>$26,068,209</td>
<td>(11,508,666)</td>
<td>$83,783,893</td>
<td>(221,113)</td>
</tr>
<tr>
<td>Cash paid to benefits, insurance, and other expenses</td>
<td>$27,912,333</td>
<td>(10,873,525)</td>
<td>$71,414,321</td>
<td>(1,692,415)</td>
</tr>
<tr>
<td>Cash paid to employees</td>
<td>[3,405,542]</td>
<td>[1,063,071]</td>
<td>[1,377,319]</td>
<td>-</td>
</tr>
<tr>
<td>Net Cash Provided (used) by Operating Activities</td>
<td>(4,469)</td>
<td>11,241,627</td>
<td>8,789,698</td>
<td>1,241,627</td>
</tr>
</tbody>
</table>

### CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

- **Purchase of capital assets**: [216,382] - - - (216,382)

### CASH FLOWS FROM INVESTING ACTIVITIES

- **Purchase of investments**: [107,933,734] [121,416,875] - - (6,240,222) [235,250,831]
- **Proceeds from sale or maturity of investments**: 104,996,151 109,131,914 - - 5,817,295 219,945,360
- **Net Cash Provided (Used) by Investing Activities**: 496,790 2,178,594 9,647,303 - (608,906) 11,713,781

### RECONCILIATION TO STATEMENT OF NET POSITION

- **Cash and cash equivalents**: 6,689,725 43,618,253 66,822,439 254,573 117,384,990
- **Restricted cash and cash equivalents**: 8,925,042 3,295,485 - - 12,220,527
- **Cash and cash equivalents, end of year**: 15,614,767 46,913,738 66,822,439 254,573 129,605,517

### CASH FLOWS FROM OPERATING ACTIVITIES

- **Operating income (loss)**: (3,160,535) 11,365,567 370,557 (93,046) 8,482,543
- **Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities**: 1,203 - - - 1,203
- **Depreciation expense**: 332,030 - - - 332,030
- **Increase (decrease) in**: 77,441 258,157 51,673 (908,529) (521,258)
- **Prepaid expenses and other assets and deposits**: 14,487 - - 34,246 48,733
- **Deferred outflows of resources**: (41,980) (18,407) (18,185) - (78,552)
- **Increase (decrease) in**: 3,329,640 (5,994) 9,524,769 87,736 6,276,871
- **Unearned premium revenues**: - - - (265,473) (265,473)
- **Risk management deposit fund**: (1,139,239) (1,059,739) - - (2,198,978)
- **Unpaid claims and claim adjustment**: 7,122,594 663,557 (1,193,936) 884,525 7,476,420
- **Net pension liability**: 181,398 58,412 84,973 - 324,873
- **Total OPEB liability**: 28,407 9,116 12,188 - 49,756
- **Deferred inflows of resources**: (90,335) (29,087) (42,321) - (161,743)
- **Net Cash Provided (Used) by Operating Activities**: (4,469) 11,241,627 8,789,698 (260,541) 19,766,315

### NONCASH INVESTING ACTIVITIES

- **Net increase (decrease) in fair value of investments**: (478,136) 9,354,386 - - 407,452 9,283,702
THE ASCIP BOARD

2017-18 EXECUTIVE COMMITTEE:
Corinne Kelsch - President
Angela Jones - Vice President
Kris Olafsson - Treasurer
Keith Butler, Ph.D.
Teresa Dreyfuss
Phil Hillman
Susan Hume
Michael Johnston
Mays Kakish
Barbara Ott
Irene Sumida
Yumi Takahashi
Fred Williams

EXECUTIVE COMMITTEE members are elected by ASCIP members within their respective membership category (K-8, K-12, Community College, Charter Schools, and subsidiary JPA) and serve staggered three-year terms. Alternate members are appointed by the Executive Committee concurrently with the certification of the election of the Executive Committee members. The Executive Committee provides the leadership, plus sets the goals and vision of the organization. This Committee is also responsible for establishing and overseeing the activities of ASCIP’s standing ad hoc committees. This ensures that the interest and needs of the educational community they serve are met. Members generously donate their time and talent to ensure that ASCIP fulfills its mission of providing affordable, extremely broad coverage with stable rates, along with exemplary risk management and loss control services. This commitment truly makes ASCIP “an organization of schools serving schools.”

ALTERNATES:
Luis Camarena
Tim Corcoran
Clark Hampton
Peter Hardash
Antoine Hawkins, Ed.D.
Karen Kimmel
Robert McEntire
Monica Oviedo, Ed.D.
Andrea Reynolds
Kent Taylor
Dean West
2018-19 EXECUTIVE COMMITTEE

CORINNE KELSFH
President

KEITH BUTLER, PH.D.
Vice President

SUSAN HUME
Treasurer

TERESA DREYFUSS

PHIL HILLMAN

MICHAEL JOHNSTON

MAYS KAKISH

BARBARA OTT

ANDREA REYNOLDS

IRENE SUMIDA

YUMI TAKAHASHI

FRED WILLIAMS

NOT PICTURED:
Cheryl Sullivan

ALTERNATES:
Cameron Abbott
Lydia Cano
Tim Corcoran
Clark Hampton
Peter Hardash

Antoine Hawkins, Ed.D.
Karen Kimmel
Robert McEntire
Monica Oviedo, Ed.D.
Kent Taylor
Dean West
K-12 & HIGH SCHOOL DISTRICTS

Alhambra USD ‡
Antelope Valley Joint UHSD ‡
Arcadia USD ‡
Azusa USD *
Baldwin Park USD ‡
Bassett USD *‡
Berkeley USD
Beverly Hills USD ‡
Bonita USD ‡
Brea Olinda USD
Burbank USD ‡
Capistrano USD
Center for Advanced Research & Technology (CART)
Centinela Valley UHSD *
Chaffey Joint UHSD ‡
Charter Oak USD
Claremont USD ‡
Clovis USD **
CODESP ‡
Colton Joint USD
Covina-Valley USD *‡
Culver City USD ‡
Discovery Charter Preparatory #2 *
Downey USD +
Duarte USD ‡
East Valley Transportation JPA
El Monte UHSD +
El Segundo USD *
Environmental Charter Schools *‡
Fullerton Joint UHSD
Gateway Public Schools *
Gilroy USD
Glendale USD *
Glendora USD *‡
Granada Hills Charter HS ‡
Guidance Charter School ‡
Inglewood USD
La Canada USD ‡
La Puente Valley ROP *‡
Laguna Beach USD
Las Virgenes USD
Leadership High School *
Long Beach USD
Los Angeles County Office of Education ‡
Los Gatos/Saratoga Community Ed & Recreation

Manhattan Beach USD *+‡
MERGE JPA
Monrovia USD *
Montebello USD
Morgan Hill USD
New Opportunities Organization *
Newport-Mesa USD
Norwalk-La Mirada USD ‡
Orange County Dept. of Education
Palos Verdes Peninsula USD *+‡
Paramount USD *+‡
Pomona USD ‡
Pupil Transportation Cooperative ‡
Redondo Beach USD
Riverside USD *
Rowland USD ‡
Saddleback Valley USD *‡
San Antonio ROP
Santa Ana USD
Santa Clara County Schools’ Insurance Group
Santa Clarita Valley School FSA *‡
Santa Monica-Malibu USD +‡
Silicon Valley Schools JPTA
South East Consortium
South Pasadena USD *
Southern California ROC *‡
Tri-Cities ROP ‡
Tustin USD
Vallejo City USD
Walnut Valley USD
West Covina USD ‡
West Valley Schools Transportation JPA
Whittier UHSD *
Wiseburn USD
K-8 SCHOOL DISTRICTS
Accelerated Charter School ‡
Anaheim Elem SD *+
Cambrian SD
Castaic Union SD ‡
East Whittier City SD ‡
El Monte City SD +†
Fenton Charter Public Schools ‡
Franklin-McKinley SD
Fullerton SD
Garvey SD ‡
Hawthorne SD *†
Hermosa Beach City SD *+‡
Latrobe SD ‡
Lawndale SD **‡
Leadership Public Schools *
Lennox SD *†
Little Lake City SD ‡
Loma Prieta Joint Union SD
Los Gatos Union SD
Los Nietos SD ‡
Lowell Joint SD *‡
Luther Burbank SD
Montague Charter Academy
   For The Arts & Sciences *
Moreland SD
Mountain View SD ‡
Mt. Pleasant SD
Newhall SD *
Oak Grove SD
Ocean View SD ‡
Ontario-Montclair SD *+ Orchord SD
Pacoima Charter School *
Pasadena Rosebud Academy Charter *
Rosemead SD ‡
San Jacinto Valley Academy *
San Jose Charter Academy ‡
Santiago Charter Middle School *
Saratoga Union SD
South Whittier SD ‡
Summerville SD ‡
Sunnyvale SD
Union SD
Vaughn Next Century Learning Center
Vista Charter Public School *
Watts Learning Ctr Foundation, Inc. *
Whittier City SD ‡

COMMUNITY COLLEGE DISTRICTS
Cerritos CCD ‡
Glendale CCD
Grossmont-Cuyamaca CCD *
Merced CCD *
Mt. San Antonio CCD ‡
North Orange County CCD +
Peralta CCD *
Rancho Santiago CCD *+‡
Rio Hondo CCD +
San Francisco CCD
Santa Barbara CCD
Santa Monica CCD ‡
Sierra Joint CCD *
State Center CCD *
VIP JPA *
Yosemite CCD *
* Workers’ Compensation Members, + OCIP Members, ‡ Health Benefits Members